

Consistent
quality of
Oxford
consultants
leads to
long-term
partnership.



Case Study

Preferred Partner for HIM Coding Talent

INDUSTRY

Healthcare

SERVICES

HIM Coding

Interim
Management

SKILLS

ICD-10

Inpatient Coding

ED Coding

The Challenge

A health system needed skilled HIM coding professionals to support their network of hospitals, urgent care centers, primary care services, and additional medical specialties. With multiple locations and more than 6,000 health providers, they required experienced coding professionals with a high rate of accuracy to ensure the quick turnaround of their patient charts. They also required external audits of the coders they trained through their internal education program.

The Solution

Oxford was selected as a partner based on our established network. Each consultant maintained appropriate credentials, along with Epic™ and 3M™ HIM coding experience. After a review of multiple firms, we were selected due our depth of talent. The contract grew from two to six consultants within the first four months. Through an extensive auditing process, we also identified coding errors and addressed issues to improve quality and productivity.

As a result, we became an established and preferred partner, with work that expanded to placing 16 additional consultants for ongoing coding and auditing services.

The Result

We successfully supported the healthcare system in their transition to ICD-10 standards, providing consistent and reliable coding expertise. In addition, our trusted auditing consultants helped maintain top-notch practices, training, and education services.

Over three years, we demonstrated our commitment to delivering high quality HIM talent and services. As a result, Oxford earned a position as our client's first choice for contract coding solutions. We became an established and preferred partner, with work that expanded to placing 16 additional consultants for ongoing coding and auditing services.

About Oxford: Oxford is known for our unmatched ability to deliver *The Right Talent. Right Now.*® As a leading recruiting and consulting company with offices across North America and Europe, we focus on proactively building a network of highly skilled professionals so that we can immediately connect our clients to the expertise they need and provide rewarding opportunities for our consultants. We leverage over 30 years of recruiting expertise and specialize in fields where superior resource solutions are most in demand.

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